

LAND PROFIT

GENERATOR

Outside Sales Representative

Are you a closer? A go-getter? A great communicator?

Do you love connecting with people online through social media?

Can you sell on camera, through instant messenger, or over the phone?

If so, keep reading; this job may be for you...

We are looking for a talented, creative, salesperson that is experienced on all social media platforms and is comfortable selling online, or over the phone. This is a virtual from home position! We have a proven selling model and we are looking for more talented and energetic salespeople to join our team of A-Players and rapidly growing company to sell an online education and mentorship program.

Our expectations are simple:

You need to be:

- Transparent, trustworthy and honest (someone that does the right thing especially when nobody's watching)
- Fun and social
- A great communicator (written, verbal, and on camera)
- Innately an extrovert
- Creative and innovative
- Responsible and reliable
- Efficient and quick to take pride in doing GREAT work at all times
- A lifelong learner (willing to constantly grow and improve)

Daily job functions include, but are not limited to:

- Connecting with our client base through our social media platforms by, posting, commenting, tagging, direct message, live chat, email, and through phone conversations.
- Fostering relationships with our client base online through our public social media groups, email communication, phone conversations
- Provide online assistance to our client base by tagging them in resources as they need them.
- Closing sales online through messenger, or by phone.
- You need to work well on the fly and publicly through our social media platforms

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- You to be highly resourceful, able to plan and make strategic decisions on the go and communicate effectively with others on the team.
- Follow a proven selling formula and structure
- Create daily stories utilizing all available functions on Facebook, Instagram, and YouTube
- Participate on team calls minimum of 3 times per week to review current company objectives, learn new techniques and improve your knowledge in the space, and to review personal performance
- Create media content like videos, posts and stories based to showcase the offers the company is promoting at any given moment
- Go live on our social media platforms to update our client base
- Repurpose content for distribution across multiple platforms
- Encourage and cheer on clients
- Tag followers with helpful resources on an as needed basis
- Help moderate public groups
- Add minimum of 10 new followers per day to email list and Facebook group
- Send 200 follow-up messages per day to engage current followers

Compensation

Compensation depends on experience; however, includes a base salary plus the opportunity for a substantial upside through sale commissions.

About Us

We are a real estate investment company and industry leader that also teaches our niche investment strategy in the land and acreage space to the public. We teach people a recession-proof strategy of buying and selling land and acreage virtually online from anywhere in the world. We have done over 4,000+ deal ourselves since 2002 and have taught our investment methods to thousands of people creating a base of hundreds of successful students. We are on a mission to create 1,000 millionaires by educating families with proven real estate investment strategies that work.

Application Requirements (IMPORTANT PLEASE READ)

To apply for this job, you must record a video clip that covers the following:

- A quick intro about you and what you currently do for work and fun.
- A brief outline of what experience you have with selling and social media
- What attracted you to this job listing and why you think this opportunity be a fit for you.

The entire video clip should not be more than 3 minutes.

Please upload it to google drive, or similar file sharing service and send us the link to it so that we can review it --ALONG with your written resume.